Downtown Saltillo Farmer's Market

at THE YARD

2025 FARMERS MARKET REGULATIONS

MISSION STATEMENT:

To provide the community a safe marketplace that provides locally grown food and locally made products along with providing access to healthier foods and that promotes healthier lifestyles for Tallahatchie County and Mississippi Delta residents.

MARKET OVERVIEW

Market Hours of Operation:

FROM 4:30 PM – *7:30 PM* AT 107 Cedar Street, Saltillo, MS 38866

- ✔ *The Market will operate from **June** through **August** 2024.*
- ✔ Vendors must be set up and in their assigned stall by _____ for sales to begin at _____.
- ✔ Vendors must notify the Market Manager within 24 hours of Market day in the event they will be absent/late.
- ✔ If a vendor shows up late without notifying the Market Manager, your stall may be reassigned.

A. Vendors must stay for the duration of the market and have enough products to sell through the end of the day unless permission is obtained from a Market Manager.
B. Vendors must display any licenses or permits prominently.
C. Space Rental & Location:
   - All vendor stalls will be assigned by the Market Manager.
   - Vendors will provide their own table(s) and a sign with their business name visible.

*******NO PRODUCTS SOLD ARE TO BE STORE-BOUGHT OR***

COMMERCIALLY MADE PRODUCTS AND RESOLD.****

PRODUCTS

a. **Fruits & Vegetables/Food Products** sold at the market should be Mississippi home-grown/made. All food products sold must be made with fresh ingredients (No Mix) in accordance to the Cottage Food Law, Health Department regulations, and USDA requirements.
   i. Mississippi Department of Agriculture
   ii. Mississippi Cottage Food Laws
   iii. Guidelines for Providing Safe Food Sampling at Farmers' Markets

iv. Products should be displayed neatly to appeal to customers and the market environment.
v. All prices should be posted and clearly visible.

b. Baked goods will be allowed as long as food safety guidelines are followed.
c. Jellies/Jams will be allowed as long as they are properly labeled.
d. **Arts/home-made items** are allowed only if they make the item(s) they are selling. (No Kits)
e. **Sales of plants** with proper licensing, gardening products, bee products, and personal hygiene products are acceptable.
f. **Non-food items** are allowed at the discretion of the Market Managers who maintain the right to accept/reject products in advance of market day based on the diversity of desired goods.
g. **Hot foods:** Vendors are not allowed to sell hot or prepared foods. However, at the discretion of the farmers market, food trucks that have met all the health and safety guidelines as outlined by the state of Mississippi's Department of Health and Department of Agriculture will be allowed. Dates and times will be determined by the farmer's market committee.

VENDOR RESPONSIBILITIES

1. Vendors are required to sell their own locally grown products which means the products should be grown or made by the vendor. Vendors may supplement their own crops, but no more than 10% of their produce variety may be wholesaled, and the items must be grown in Mississippi. These items must be clearly labeled. The only exception to the 10% wholesale rule is watermelon. Due to the popularity of watermelons and peaches and other items for farmers market customers, vendors will be allowed to wholesale watermelons and peaches and other products (in excess of the 10% rule) with the market's approval UNLESS no other grower produces the item.
2. Vendors are expected to be at the Market half an hour prior to the start time. Late-arriving vendor trucks pose a hazard to shoppers during open Market hours, and the Market Manager reserves the right to deny market access to vendors who are tardy.
3. Vendors are responsible for setting their own pricing and collecting for their own products. Any exchange and/or refunds are at the vendor's discretion.
4. Vendors are responsible for permits, licensing, and certification for food and product sales, as required by law. Permits are not the responsibility of the Market.
5. Vendors will provide the following as needed for their booths: tables, chairs, tablecloths, scales, umbrellas or awnings, bags for customers, extension cords, and display containers.
6. Vendors are responsible for collecting and reporting sales tax, when applicable. The Market is not responsible for tax Calculations or reporting.
7. **Cottage Foods** - The market does not and will not assume any liability for any cottage food operation product; the producer is responsible for the sole liability of their product. Labels must contain the following information:
    a. The name and address of the cottage food operation.
    b. The name of the cottage food product.
    c. The ingredients of the cottage food product, in descending order of predominance by weight.
    d. The net weight or net volume of the cottage food product.
    e. Allergen information as specified by federal labeling requirements.

f. If a nutritional claim is made, appropriate nutritional information as specified by federal labeling requirements.
g. The following statement is printed in at least ten-point type in a color that provides a clear contrast to the background of the label: “Made in the cottage food operation that is not subject to Mississippi’s food safety regulations.”
h. **Although cottage food operators are exempt from permitting requirements, they are still responsible for ensuring that products are safe for consumer consumption.**
i. **All cottage food operators must attend training on safe food handling prior to selling at the market.**
j. **All Market vendors will need to attend General Food Safety training prior to selling produce.**

In order to determine if a specific food item qualifies as cottage food or an approved item at farmers markets, vendors should contact the Mississippi State Department of Health at 601-576-7689.

8. The sale of live animals (puppies, chicks, etc.) is not permitted.
9. The use of the term **“ORGANIC”** is not permitted unless the producer can show that they have a Certificate from the State of Mississippi that their produce is, in fact organic. Vendors may use “pesticide-free” and/or other terms, but the use of the word, “ORGANIC” is controlled by the State and Federal Law.
10. Vendors are required to clearly post their business sign or farm name on a sign.
11. Vendors must display signs in plain view for customers, designating the name of the individual vendor or farm, the city of origin, and contact address and phone number.
12. The Market Manager reserves the right to refuse vendors who do not arrive with proper signage.
13. Vendors are responsible for maintaining their spaces in a clean and sanitary condition and are responsible for sweeping and disposing of any debris, including cardboard boxes, at the close of business. All agricultural waste must be removed and taken away.
14. All producers should refrain from language or behavior that is negative, rude, or profane toward other growers, the market, and consumers who participate in the market. In addition, no vendor shall play loud music, radio, tapes, television, or anything that would be disruptive to other vendors or customers.
15. **No firearms allowed.**
16. **Use of alcohol, controlled substance, or gambling are not allowed anywhere on the Market grounds. Any vendor under the influence of drugs or alcohol is subject to expulsion from the Market for up to one year.**
17. Vendors are responsible for any minors or small children brought to the Market.

VIOLATIONS

Fraudulent, dishonest, or deceptive practices carried on at the Market should be reported to the Market Manager and may result in revocation of permission to sell at the Market.

Failure to abide by these rules and regulations will result in the following punishment.

a. First offense-Verbal Warning
b. Second offense-Written Warning
c. Third offense - Not allowed to market produce at the Farmer’s Market for a minimum of one year from the time of the offense.

Any variation from the Rules and Regulations may preclude a vendor's right to use the market. The Market Manager has the authority to enforce these regulations and to exclude nonconforming vendors.

For more information, or questions:

Call Deanna Knight- Saltillo Main Street Director – 662.231.5022

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VISIT US ONLINE AT: www.saltillolife.com